native.

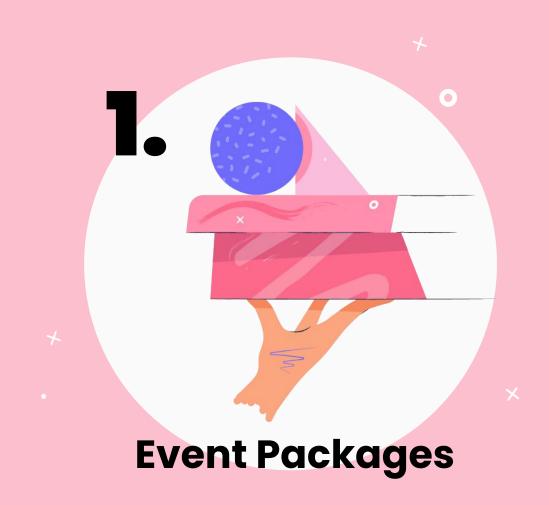
Event Services

Freshers and Term 1



Want to bring events back to your Students' Union with a bang this year?

We've got you...



The easiest and most economica way to kick-off the freshers experience for your students



Book your artists through native to secure headline talent, quickly and at the best price



Work side-by-side with native to promote and deliver events individually, or as part of a larger tour

native.

Event Packages



Event Packages

We've grouped these events in packages of varying sizes, so you can select a package that fits the needs of your Students' Union during the time when you'll be welcoming your new students.

Can't see an option that works for your SU? Let us know and we can build something that works for you

LTEC partners receive 10% discount on all packages



2 Virtual Events

Pieces of On Demand Content



3 Virtual Events

5 Pieces of On Demand Content

3 Small Events (max cap. 250)



3 Virtual Events

5 Pieces of On Demand Content

Small Events (max cap. 250)

2 Large Events (cap.over 250)





Event Packages

A collection of events, varying in theme, volume and format, designed to welcome your students into university life

We know all Students' Unions are different, varying in resources, size and facilities. That's why our event packages consist of four different formats and four different themes, meaning there's always something for everyone

Virtual Events



Broadcast online and live at a certain time and date

On Demand Content



Available to watch online at any time, during your welcome period

Small Live Events



Live content curated by native, taking place at your location. (talk, workshop, panel, all production provided by SU)

Large Live Events

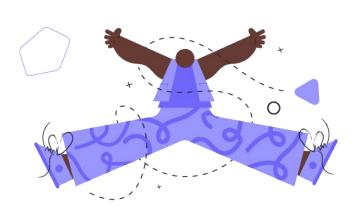


Live content curated by native, taking place at your location.

(DJ, club night, quiz.

Venue, tech & staffing provided by SU

Event Themes



Play

Have a laugh and make friends, whether you're flying solo or in groups



Future

Giving you a leg-up to help you smash life!



Identity

Helping you find and understand yourself and the world around you



Care

Give your body and mind the care it needs throughout your uni experience

Bronze Package

£1,995 +VAT

(3) On Demand Content

Care

Looking After Your Body at Uni

20-30 min video guide

Alice Liveing, founder of 'Give Me Strength' app & Women's Health colmnist

2 Virtual Events

Care

Looking after your mind at Uni

60 Min Talk & Q&A

<u>Calum Clark</u>, coaching psychologist at Saracens Rugby

Future

Network Your Way to the Top

60 Min Workshop

Stef Sword-Williams, founder of 'F*** Being Humble'

Identity

Live a Sustainable Student Lifestyle

20-30 min video guide

Bella Lack; 18 year old conservationist and environmental activist

Care

Interior Design Hacks - Make your halls look sick on a budget

20-30 min video guide

Industry thought-leader





native.

Silver Package

£4,995 +VAT



Care

Looking after your mind at Uni

60 Min Talk & Q&A

<u>Calum Clark</u>, coaching psychologist at Saracens Rugby

Future

Network Your Way to the Top

60 Min Workshop

Stef Sword-Williams, founder of 'F*** Being Humble'

Future

Side Hustle School

60 Min Workshop

Joanne Morales, entrepreneur & founder of inclusive underwear brand 'NUNUDE'

5 On Demand Content

Care

Looking After Your Body at Uni

20-30 min video guide

Alice Liveing, founder of 'Give Me Strength' app & Women's Health columnist

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Live a Sustainable Student Lifestyle

20-30 min video guide

Bella Lack; 18 year old conservationist and environmental activist

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20-30 min video guide

Industry thought-leader

Care

Eat Well On A Budget

20-30 min video guide Niall Kirkland, found of 'The Good Bite'

Future

Budget Like a Boss

20-30 min video guide Ellie Austin-Williams, founder of 'This Girl Talks Money'

3 Small Live Events

Identity

Sex, Life and Uni- A Guide to a Fun, Safe & Consensual Sex Life

Megan Barton-Hanson, Reality TV Star, Vice columnist & host of 'You Come First'

Care

Tackling Change, Stress & Anxiety: Our Story

AJ & Curtis Pritchard, reality TV stars

Future

The Ultimate Uni Survival Guide

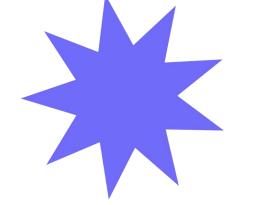
A panel hosted by a diverse panel of real, current students & recent grads

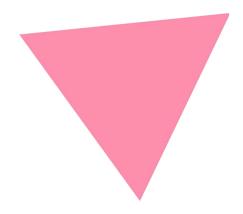


native.

Gold Package

£9,995 +VAT





native.

3 Virtual Events

Care

Looking after your mind at Uni

60 Min Talk & Q&A

<u>Calum Clark</u>, coaching psychologist at Saracens Rugby

Future

Network Your Way to the Top

60 Min Workshop

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Side Hustle School

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Care

Tackling Change, Stress & Anxiety: Our Story

AJ & Curtis Pritchard, reality TV stars

Future

The Ultimate Uni Survival Guide

Panel hosted by a diverse panel of real, current students & recent grads

3 Large Live Events

Choose two that suit your SU. Head to the next page for more info

Play

Select from page 10

Play

Select from page 10

Large Live Events - Gold Package

These are split into three categories... Bookings, Club Nights and Experiences. Find the right one to suit your space or existing programme. For all large live events, the SU must provide a licenced and useable space, as well as other operational functions such as staffing, F&B, security and tech.



A club style event based around a theme. We provide talent, theming, SFX & giveaways

If your students like themes & fun over bookings, this is the one for you

Experiences

Doesn't require a club space, such as a quiz. We provide talent, theming, SFX & giveaways

No venue? No problem! Experiences are great for bars or even lecture theatres!



Booking

We provide the talent & artist logistics for your own events

Perfect if you already have a regular club or event that you could add talent to

Check out the full list of options on the next page



Large Live Events Gold Package

Can't see anything that works for you?

Let us know! We'll work with you to make sure your large live events are right for your SU



The Big Freshers Quiz - Experience
Lazer Rave - Themed Night
Glitter Ball - Themed Night
Bingo Lingo - Themed Night - Additional cost depending on scale
UV Party - Themed Night
Commercial DJ - Booking
DnB DJ - Booking
House DJ - Booking
PRIDE Party - Themed Night
Friends Quiz - Experience
Harry Potter Quiz - Experience
Stranger Things 80's Night - Themed Night

Sex, Life & Uni

A guide to a fun, safe and consensual sex life for young adults

Heading to Uni and moving away from home is a huge step for anyone, moving into your own place and having the freedom explore your own sexuality and sex with others for the first time. It can be a really fun time in your life, but also super scary, confusing and intimidating... which is why native has teamed up with former Love Island star, turned entrepreneur, podcast host and Vice columnist Megan Barton-Hanson.

She'll be taking questions from the audience and covering everything from safe sex, respect and consent to dating and tips for good sex, so there is less sexual transmitted infections doing the rounds, less bullying caused by ignorance and prejudice and fun, healthy and safe sex life for everyone.

Content Type: Small Live

Included in Package: Silver, Gold



Tackling Change, Stress & Anxiety: Our Story, with AJ & Curtis Pritchard

The Pritchard siblings are certainly popular and frequent additions to your TV, well known for stints on Love Island, I'm a Celeb and Strictly, not to mention some questionable acting on Hollyoaks...

But you probably didn't know that both have had their own struggles with their mental health. Thrust into the public eye at a young age, they've made their fair share on mistakes and paid for it in a public way. They'll be talking about how they handle the pressure and stress of the limelight, how they combat attacks from social media trolls and AJ speaks out about how he dealt with the personal grief after his partner was seriously injured in a freak accident at home.

Content Type: Small Live

Included in Package: Silver, Gold



The Ultimate Uni Survival Guide

Hosted by a diverse panel of current student or recent grads

We've been lucky enough to work with some incredible experts and thought leaders in their field on all these events, but we wanted this one to be a bit different.

The Ultimate Uni Survival guide is hosted entirely by current students or recent grads. It's a warts and all, no nonse conversation and Q & A about what the reality of being a student right now is really like. We'll be diving in topics around social life, studying and as well as the highs and lows of student life. Exploring the top tips, tricks and hacks from people that are living it or been there and done it.

Content Type: Small Live

Included in Package: Silver, Gold



Side Hustle School

Want to learn how to turn your passion or hobby into cold, hard cash? We've got you covered!

Founder and CEO of inclusive skin matching underwear brand <u>NUNUDE</u>, worn by Lizzo and Beyoncé, <u>Joanne Morales</u> takes us through how she took a idea while she was an uni and turned it into a multi-million-pound business by the age of just twenty-seven and how you can do the same! Joanne has recently been nominated for a National Diversity Award and Forbes 30 under 30.

Content Type: Virtual

Included in Package: Silver, Gold



Network Your Way to the Top!

Meeting the right people can often be catalyst you need to personal and professional growth; but where do you start!?

Stef Sword-Williams, founder of 'F*** Being Humble' and co-host of the 'That Feeling When' podcast hosts a 60 minute workshop on exactly how to go from networking novice, to all-out pro. With tips on changing your view on networking, how to research and prepare yourself ahead of networking environments, conversation starters, how to pitch effectively and create genuine interaction and how to follow up effectively.

Content Type: Virtual

Included in Package: Bronze, Silver, Gold



Looking After Your Mind at Uni

There's no doubt heading to University can be one of the most exciting experiences for students. But, let's be real... at the very least, juggling your social life, studies and a job can be tough! More to the point, we know that for many students across the UK, making the bold step to head to University can take a serious toll on your mental health, for a multitude of reasons.

We've teamed up with retired premiership rugby player and now coaching psychologist for Saracens Rugby, <u>Calum Clark</u>. He knows a thing or two about how to protect your emotional and mental health, especially when you feel the pressure piling on!

Content Type: Virtual

Included in Package: Bronze, Silver, Gold



Eat Well on a Student Budget

Put down that Pot Noodle and kiss goodbye to beans on toast! Knowing what to ingredients to buy and how to assemble into something tasty and wholesome doesn't need to be a pain!

Founder of <u>'The Good Bite'</u>, Niall Kirkland is here to show you how to rustle up knockout meals for you and your mates that are actually good for you, taste delicious and don't break the bank!

Content Type: On-Demand

Included in Package: Silver, Gold



Looking After Your Body at Uni

Heading Uni for the first time can be a whole load of fun! It there's no doubt it that saying goodbye to home-cooked meals and hello to the local pub and along with juggling late nights and studies can take its toll on your body too.

Fitness influencer and founder of the 'Give Me Strength' app Alice Liveing talks us through simple and easy ways you can help care for your body during your time at uni

Content Type: On-Demand
Included in Package: Bronze, Silver, Gold



Budget Like a Boss!

It's loan day and all of a sudden you're rich... it's no wonder the temptation to overspend and not properly budget is common with a lot of students!

Get tips, tricks and hacks to help make your money go further at university, hosted by the founder of 'This Girl Talks Money' Ellie Austin Williams. She's seriously passionate about breaking down the complex and confusing parts of personal finance into simple tips to help you master your money and make that student loan go further!

Content Type: On-Demand

Included in Package: Silver, Gold



Live a Sustainable Student Lifestyle

Doing your bit and living as sustainably as possible has never been more important! But we know it isn't alway that easy, especially when you're in a new environment and living on a student budget.

We've teamed up with 18-year-old Bella Lack; a conservationist and environmental activist as well as an ambassador for the Born Free Foundation, STAE, RSPCA and the Jane Goodall Institute. She'll talk you through her best tips, tricks and advice on how you can do your bit to live a sustainable lifestyle as a student, that won't break the bank.

Content Type: On-Demand

Included in Package: Bronze, Silver, Gold



Freshers Glitter Ball

If you're not glittered to high-heaven, you aint getting in! Kick off your freshers with this amazing party guaranteed produce hundreds of amazing instagram moments accompanied by the best modern and classic sing-along tracks

What you get...

Party DJ, eco-friendly glitter for everyone, glitter cocktail recipe, glitter confetti, prize for the sparkliest person, disco balls and glitter wall photo op

Expect to hear...

Abba, Madonna, Chic, Kate Bush, Queen, Neil Diamond, Bonjovi, Whitney, Miley Cyrus, Bruno Mars, Taylor Swift, Beyonce, Lady Gaga, Britney Spears, The Greatest Showman

Perfect for...

SU's that don't usually book talent but have a medium sized space and tech set up, who's students just want to have a good time and sing along to well known tracks. .

Content Type: Large Live - Themed Night

Included in Package: Gold



Lazer Rave

Reach for those lasers with this stand out event for your freshers! We transport your SU back to the 90s and put on a laser show to remember!

What you get...

DJ, laser cannons, hazer, glow sticks for everyone

Expect to hear...

Darude, The Prodigy, N-Trance, Underworld, K-Klass, Orbital, Robert Myles, Freddie Le Grande, Basement Jaxx, Alice Deejay, Haddaway, Ultrabeat and loads more 90s and 00s rave classics

Perfect for...

SU's that don't usually book talent but have a medium sized space and tech set up, who's students just want to have a good time and sing along to well known tracks.

Content Type: Large Live - Themed Night

Included in Package: Gold

Individual Price: Ask us

native.fm ————



UV Party

Turn down the lights for your freshers party and watch your students glow while they dance to all the best modern party tracks at our UV party

What you get...

DJ, UV cannons, free UV paint for everyone, free glow sticks, UV cocktail recipe, UV Confetti cannon

Expect to hear...

Calvin Harris, Dua Lipa, Avicii, Pharrell, Jess Glynne, Clean Bandit, Lil Nas X, Kygo, Meduza, Sigala, Jax Jones, Pitbull, Bastille, Ed Sheeran and loads more paty hits.

Perfect for...

SU's that don't usually book talent but have a medium sized space and tech set up, who's students just want to have a good time and sing along to well known tracks.

Content Type: Large Live - Themed Night

Included in Package: Gold

Individual Price: Ask us

native.fm ————



PRIDE Party

Everyone is welcome at our PRIDE party. Celebrate humanity in all it's wonderful and sparkly forms. So raise a glass, strut your stuff and challenge your friends to a lip sync battle, all to the soundtrack of to the greatest LGBTQ+ anthems of all time

What you get...

DJ, Drag Queen, glitter for everyone, confetti, pride flags

Expect to hear...

Lizzo, Madonna, Kyli, Cher, Jodie Harsh, Robyn, Kate Bush, Elton John, Britney, Beyonce, Diana Ross, Calvin Harris, Donna Summer, Anne-Marie, Chic, Megan Thee Stallion

Perfect for...

SU's with a large LGBTQ+ Society that don't usually book talent but have a medium sized space and tech set up, who's students just want to have a good time and sing along to well known tracks.

Content Type: Large Live - Themed Night

Included in Package: Gold



Stranger Things 80s Party

Bring the hit netflix series to your campus and expect things to get a little strange as your students don their best 80's inspired outfits and party to nostalgic anthems in a fully themed venue.

What you get...

DJ, Full venue decoration, confetti, prizes for best dressed, Stranger things photo opportunity.

Expect to hear...

Kate Bush and a selection of 80's anthems from artists such as Wham, Cyndi Lauper, Eurythmics, Madonna, A-Ha, Blondie + many more.

Perfect for...

SU's that don't usually book talent but have a medium/large sized space and tech set up, who's students just want to have a good time and dress up in some seriously funky outfits.

Content Type: Large Live - Themed Night

Included in Package: Gold



The Big Freshers Quiz

Bring the biggest freshers quiz EVER to your campus and give your students an opportunity to gather with new friends, test their combined knowledge across a range of topics and prove that they're the ultimate student

What you get...

The quiz content, an amazing quiz master, an app for the students and most importantly great prizes for the winners.

Expect...

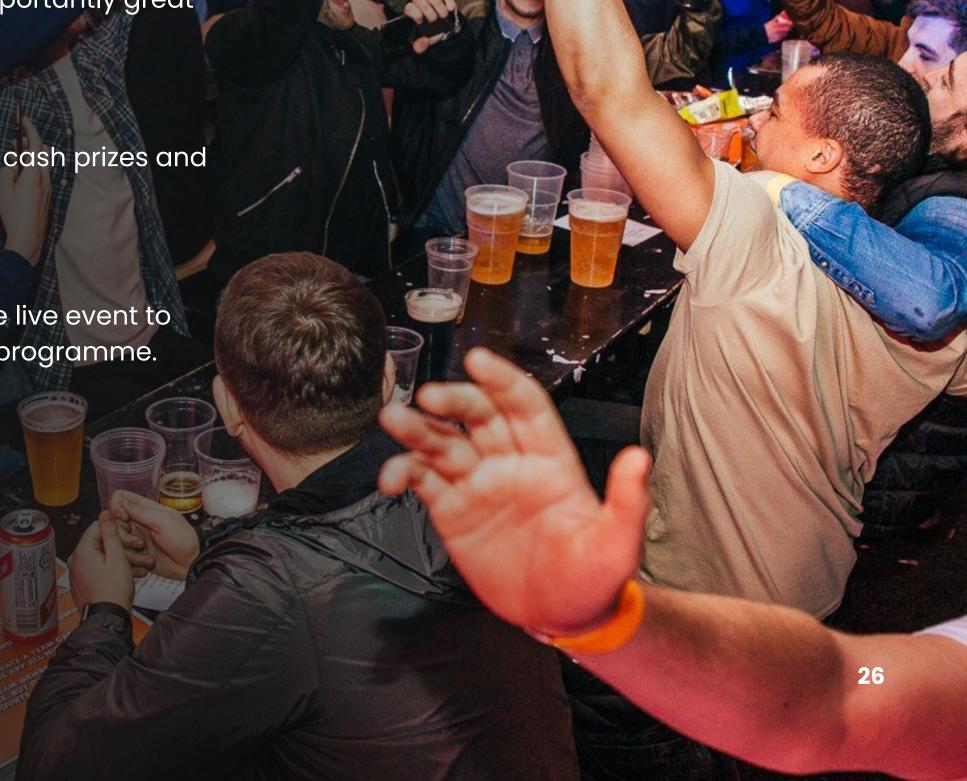
Quiz questions to test your team's knowledge, hilarious bonus rounds, activities, cash prizes and stupid prizes.

Perfect for...

SU's that have a medium/large size seated space that want an alternative large live event to offer an option away from club nights and music orientated events within their programme.

Content Type: Large Live - Experience

Included in Package: Gold



Harry Potter Quiz

Harry Potter is a globally recognised series of books and films and we've created a themed quiz based on the adventures of everyone's favourite wizard that is sure to attract a wide range of students.

What you get...

the quiz content, an amazing quiz master, an app for the students and most importantly great prizes for the winners.

Expect...

Quiz questions to test your team's Harry Potter knowledge across every book, hilarious bonus rounds, activities, cash prizes and stupid prizes.

Perfect for...

SU's that have a sizeable international cohort and a medium/large size seated space that want an alternative large live event to offer an option away from club nights and music orientated events within their programme.

Content Type: Large Live - Experience

Included in Package: Gold





Friends Quiz

The one where your venue is full of happy students all testing their knowledge on a globally recognised sitcom and proving that they're the ultimate friends fan, but be warned, it gets competitive!

What you get...

the quiz content, an amazing quiz master, an app for the students and most importantly great prizes for the winners.

Expect...

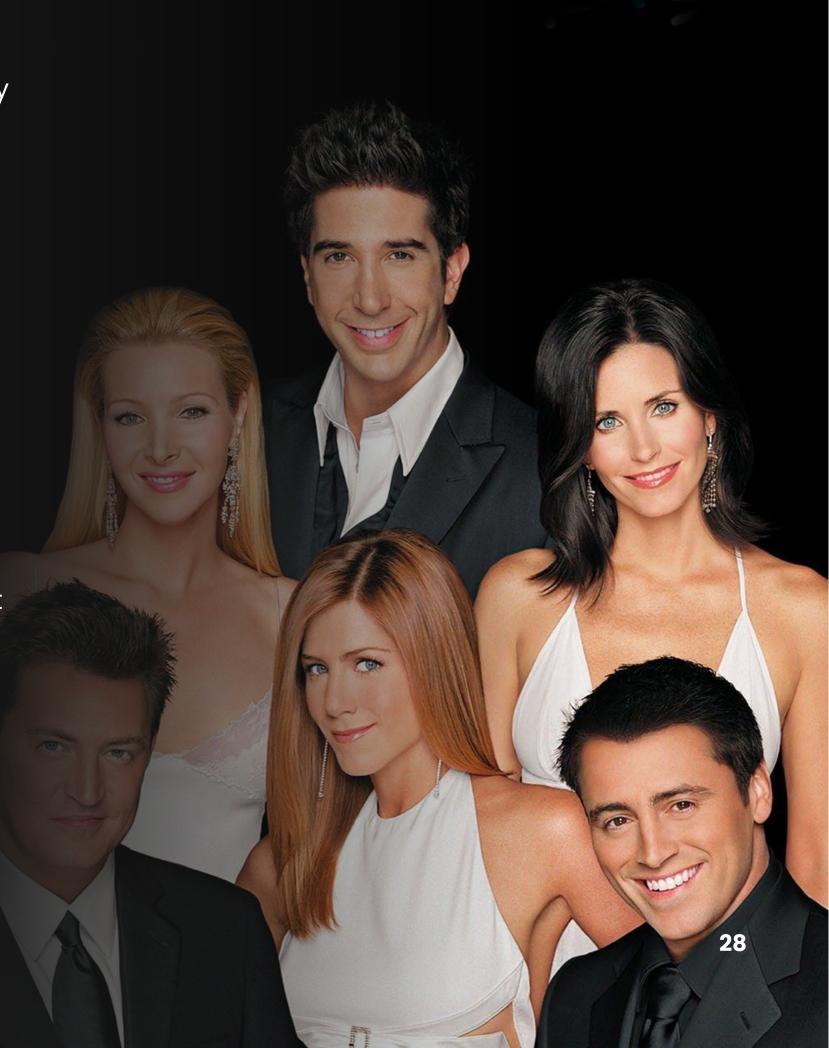
Quiz questions to test your team's Friends knowledge across every book, hilarious bonus rounds, activities, cash prizes and stupid prizes.

Perfect for...

SU's that have a sizeable international cohort and a medium/large size seated space that want an alternative large live event to offer an option away from club nights and music orientated events within their programme.

Content Type: Large Live - Experience

Included in Package: Gold



Bingo Lingo

Additional charge based on scale & infrastructure

Bingo might be a game of chance but welcoming the ultimate bingo rave experience to your freshers week is a guaranteed way to give your students a night to remember

What you get...

Quiz host, dancers, books, pens, crazy dance offs, club classics, cash prizes, stupid prizes

Expect...

Crazy dance offs, live dancers, cash prizes, stupid prixes, raves and loads of classic and sing-along tracks!

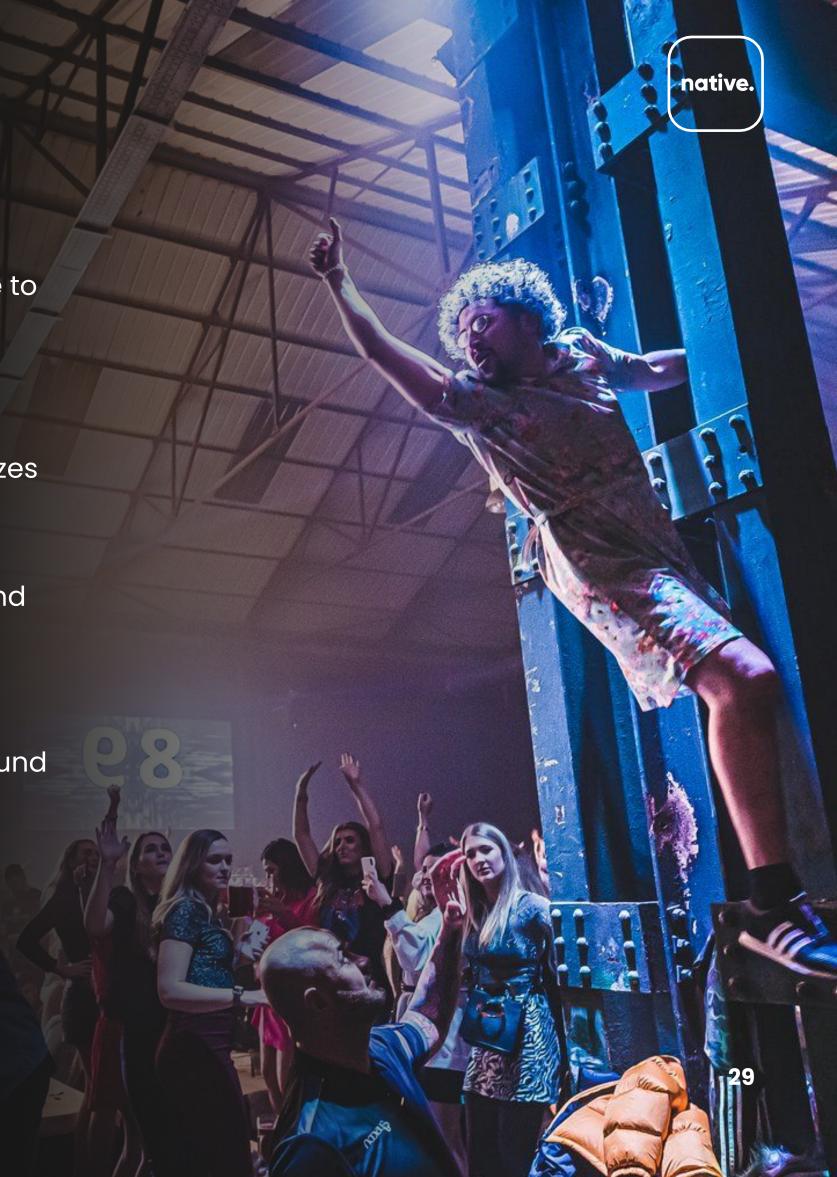
Perfect for...

SUs with a seated capacity venues over 300, a video wall or projection screen and sound system. This one is fun for everyone.

Content Type: Large Live - Themed Night

Included in Package: Gold







Suggested DJ Bookings Got an artist in mind? Let us know!

Included in Package: Gold

House DJs	Commercial DJs	DnB DJs
Salute	Jack Flower	Flava D (female)
Tailor Jae (female)	Jamz Supernova (female)	Alchemist
Jess Bays(female)	Patrick Nazemi	Mollie Collins (female)
Fleur Shore (female)	Tiffany Calver (female)	A Little Sound (female)
Kideko	Jordan Davies	KARA (female)
Oppidan (female)	It's Danny T	Goddard
Navos	Reece Parkinson	Vibe Chemistry
Lauren Lo Sung (female)	DJ Cameo	Zero
	Pix3l Kid	Higgo
	Switch Disco	Notion
		DJ Q
Content Type: Large	Harriet Jaxxon (female)	

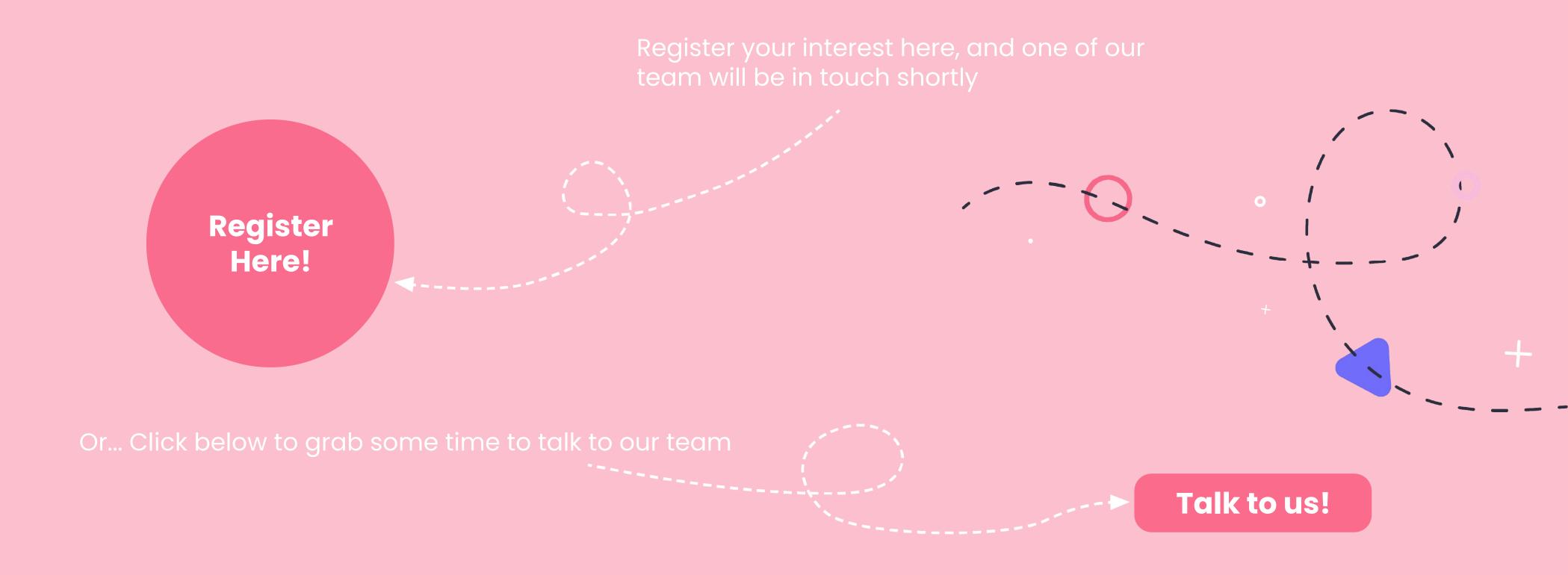








Interested?



native.

Artist Booking Service

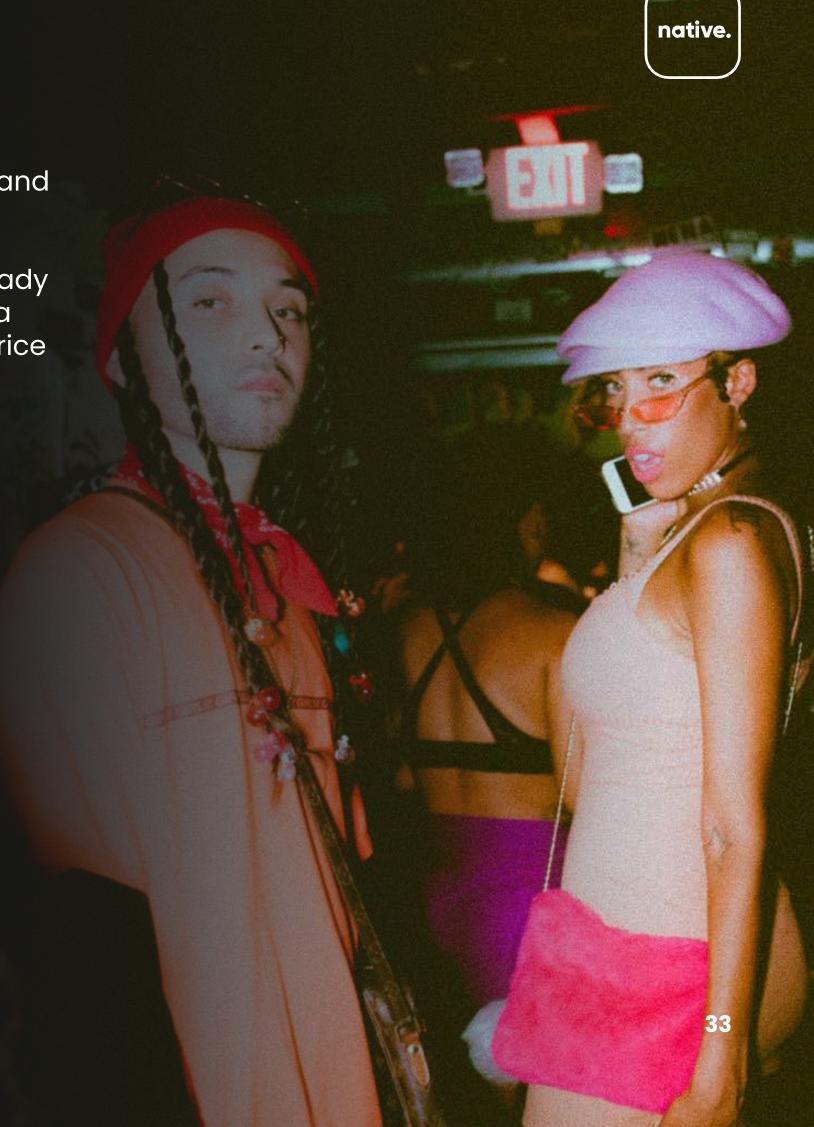


Artist Booking Service

Thinking of putting on some DJs, artists, speakers or experiences for your freshers week and beyond? The artist booking service is always available for everyone to access!

We have relationships with numerous agents and agencies within the industry and already help over 50 Students' Unions across the UK, giving us access to higher profile talent at a more affordable price, helping you secure the talent you want quickly and at the best price

Relationships with numerous agents and agencies We'll do the negotiating for you to get the best deal Access to higher profile artists We can suggest artists that students will love and suit your budget and union Booked over £250k worth of artists this year We can book DJs, Bands, Speakers and other artists i.e. drag queens or experiential concepts



Artist Booking Service

Here are some DJs we're working with that are going to be popular this year, reach out to events@native.fm if you're interested in booking any of them

Artist	Price
Belters Only	£3k - £4k
Friction	£3k – £4k
Holy Goof	£5k - £6k
Jack Fowler	£2.5k - £3.5k
Not3s	£7k – £8k
Nathan Dawe	£8k - £9k
Wilkinson	£12k - £14k
Bastille DJ Set	£10k - £12k

(All prices are approximate, subject to change and availability.)

Jax Jones	£12k - £15k	
Sub Focus	£9k – £10k	X
Hybrid Minds	£15k - £20k	
Shy FX	£8k - £10k	
Hannah Wants	£10k – £12k	
Wes Nelson	£8k - £10k	
Tom Zanetti	£10k – £12k	

Can't see the right artist for you?

Let us know what you're looking for and we'll compile a list of possibilities that we can contact for you





Artist Touring, Co-Promotions



Artist Touring, Co-Promotions

If you have access to a venue or event space, there are always opportunities to work side-by-side with native to promote and deliver events individually, or as part of a larger tour

- We'll bring the artist to you at a cheaper rate than a single show
- We share the promotion on the event, halving the marketing cost and effort
- Half the financial risk by partnering with native on the event
- Fill your venue with customers for half the price
- You keep the bar revenue
- We can create flexible deals between us based on infrastructure and financial input



Speak to our team today events@native.fm